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UBIFRANCE Ireland

What’s missing in your portfolio?
About us
AB7 Industries is an innovative, research and manufacturing company. All products are made in France and GMP certified. Its technology consists in polymers, in which an active ingredient is stored and released over a long period of time when in contact with the skin or the air. These polymers can be embedded onto textiles (slimming or pain relief cosmetotextiles) or have their own shape (active foot pads, anti-mosquito bracelets...).

Succeed with us
AB7 Industries can develop specific products. It can manufacture its existing products under your brand and keep providing you in the future with innovative patented products.

On the marketing side, AB7 Industries can provide promotional in-store videos (foot pads, SoCALM line, anti-mosquito bracelet line) as well as shelves and floor product displays.

What we do
Slim&Go line
Active polymer slimming belts and panties. Caffeine based. Technology superior than microcapsule technology. Active 30 days. Resistant to washes.

SoCALM line
Pain relief braces 2 in 1: constant release of analgesic medicine + joint support. 5 SKUs: back, elbow, wrist, ankle and knee. Multiple advantages when compared to creams, pills or patches.

Active foot pads
Pads provide comfort while releasing cooling, anti-perspiration, moisturizing agents or scented ingredients.

Customer references
These product lines are distributed in France (Leclerc, Auchan, La Halle aux Chaussures), in the US, Mexico, Korea, Japan, UAE, Saudi Arabia, Spain, Switzerland, etc.

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About us
Air de Deauville fragrances express the magical and unique atmosphere of this town known across the world: quality of life, spirit, joy and elegance. Air of Deauville scents combine all the know-how of the Master Perfumers of Grasse.

Succeed with us
• Good notoriety
• 20% less expensive than international brands
• 100% made in France
• Website in French and in English

What we do
For women:
Eau de toilette & eau de parfum
Bottles of 100ml with hints of floral notes, fruity aromas and spices.
This perfume for women combines fine mixes of plants with extracts of grapefruit and citrus fruit, blended with scents of rose and jasmine on a background scent of cypress and vanilla.

For men:
Eau de toilette & eau de cologne
Bottles of 100ml, soft virile fragrances with a mixture of plants and notes of citrus fruits.
This cologne for men has a fine balance of bergamot and aniseed, apple and patchouli scents combined with sandalwood and vetiver.

Customer references
Air de Deauville is available in hotels and various points of sales in France.

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Key figures
Annual turnover: –
Export turnover: –
Number of employees: –
Type of activity: Perfume
Export areas: –
Setting up date: 2011
About us

Algovital is a company based in Provence, in the South of France, specialised in natural products such as essential oils, cosmetics and home fragrances.

Three brands of cosmetics are developed and marketed in France and abroad: Terre des Sens Provence, Algovital and Botanicus.

Algovital also manufactures for prestigious international laboratories but also for medium-small companies with the same goal of Customer Satisfaction. Flexible, with a large production capacity and providing a full service, its factory meets all current standards.

Succeed with us

• Family owned company with more than 20 years international experience.
• Complete integrated service offers: formulation, production co-packaging and regulatory affairs advice.
• Direct contact with the owner, Christophe Gilles.
• Previous experience with Irish companies (10 years successful direct collaboration with Kerry group and Diageo). Gilles has also been the major supplier of flavours for the Baileys liquor in Ireland.
• Organic certifications: Ecocert, Cosmebio and Made in Provence.
• New production facility.
• Access to 3 brands and private label expertise.
• Patented ceramic diffusors for organic fragrances and essential oils (pottery manufactured on the site).

What we do

Cosmetic products
Formulation, production and co-packaging on the same production line facility in Provence (Mont Ventoux).

Organic range
Cosmetics and home fragrances certified Ecocert.

3 owned brands
Terre des Sens (fragrances/cosmetics), Botanicus (essential oils) and Algovital (cosmetics beauty & health).

Customer references

Algovital partners include:
• Biocoop Organic supermarkets (330 shops)
• Crystal clear UK (1000 beauty centers)
• Messegue (350 sales points)
• Major Thalasso centers in Brittany
• Continental (major player in Africa for cosmetics)
• Pharmaceutical distributors (1000 drugstores - production on private labels based on full services for Essential oils, home fragrances, massage oils...)

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Key figures

Annual turnover:
€ 2M (+ 35%)
Export turnover:
€ 200 000
Number of employees:
25
Type of activity:
Cosmetics and fragrances
Export areas:
Europe, Asia, Africa...
Setting up date:
2008
About us

The Arlor Natural Scientific Laboratories are located near Lille, in Wasquehal, in Northern France. The company is specialised in developing and commercialising food supplements and natural products, all made in France.

The Arlor Natural Scientific Laboratories products can be divided in three different categories: capillary, slimming and skin care.

Its products are available in the majority of French pharmacies and health stores. The company also sells its products in various countries, through local distributors.

What we do

alpharegul (Capillary)
The aim of the line is to slow down hair loss and stimulate hair growth for men and women. To this aim, Arlor Natural Scientific laboratories have developed lotions, capsules as well as an innovative cleansing mousse.

authentique (Slimming)
This range is designed to help people lose weight in an enjoyable way. It combines tasty beverages (such as tea, infusion, chocolate, coffee, and cappuccino) with the company’s dM26 diet formula. Arlor Natural Scientific laboratories have also developed a thinning formula designed especially for those who really need to lose weight which also includes its innovative slimming chocolate bars.

acniregul (Skin)
The purpose of this line is to fight against skin blemishes in a natural way. To this aim, Arlor Natural Scientific laboratories have developed caplets, lotions and cleansing gels.

Succeed with us

The company

Driven by innovation and flexibility the company has the capacity to create and modify specific products aimed at an international targeted market.

Offer: a large product range with a competitive price.

Human Resources: a skilled team in international business.

Finance: social capital of € 4 120 000.

Production: reliable partners with non-saturated manufacturing capacities; quality control carried out in laboratories.

Logistics: storage of products in the company’s warehouses. Established partnerships with reliable and experienced transporters.

Strategic location: Wasquehal is the crossroad of Europe, located in the North of France: 1h30 from Paris airport, 1h from Brussels airport and only 30 min from one of the biggest French ports.

Its Products:

Natural Active Ingredients. The company only uses safe, tested and carefully selected ingredients which respect the body’s natural equilibrium. Its active ingredients are recognised and authorised by EU legislations.

Scientific Innovations. Arlor Natural Scientific Laboratories are constantly looking for innovations in terms of active ingredients, but also in terms of quality and transparency in order to offer products with maximum security and comfort.

Clinical trials. The clinical trials carried out by independent institutions and by a large number of volunteers certify the effectiveness of its products.

Key figures

Annual turnover: € 5.2M
Export turnover: 3% (€ 157 885)
Number of employees: 21
Type of activity: Supplier of food supplements and natural products
Export areas: Europe, Asia, Maghreb, Middle East.
Setting up date: 2008 (merger between Arlor and Natural Scientific entities)

Customer references

Arlor Natural Scientific Laboratories have approximately 12 distributors in Europe, Middle East, some Asian countries (South Korea).

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Biocyte

About us
Biocyte Laboratory, expert in nutricosmetics, has built a reputation as the new international market-leading reference for dietary supplements. The brand’s knowledge, energy and permanent innovations are put to work to provide a high-end range of products promoting beauty, with anti-ageing benefits.

The laboratory is active in six leading areas: beauty, hair care, anti-ageing, slimming, joints and health.

Succeed with us
With formulas based on effective active ingredients, Biocyte is successfully sustaining and expanding its growth in pharmacies and drug stores.

What we do
Hyaluronic forte (Skin)
First oral hyaluronic acid in tablet. It leaves the skin looking plumper, with added volume, while smoothing out fine lines and supplying moisture. Clinical study shows results in just 1 month of use.

Keratine forte (Hair)
First oral Keratin in capsule. It is the control phase of anti-hair loss programs. It procures all of the 18 keratin amino acids. Keratine forte underwent a clinical study.

Collagen express (Skin)
Powder of 5g of collagen to mix with water. It improves the skin’s suppleness and density in order to reduce wrinkles and prevent the formation of deep wrinkles.

Customer references
Biocyte Laboratory works directly with pharmacies, health and drug stores as well as distributors or in more than 10 countries.

Products are distributed throughout France (1500 points of sales: Carrefour, Selec, Auchan, Cora, Beauty success, Super U), Romania (Centropharm), China (SASA Hong Kong), ...

Key figures
Annual turnover: €7.2M
Export turnover: €1.4M
Number of employees: 32
Type of activity: Nutricosmetics
Export areas: Spain, Portugal, Belgium, Romania, Kuwait, Hong Kong...
Setting up date: 2006

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About us
Clairjoie is a French company founded in 2005 by Dr. Fatou Keita, M.D. and Cosmetologist. Based in Brittany, Clairjoie develops and manufactures a full range of natural and organic cosmetics for face and body care.

The quality of the products, the originality of its treatment protocols, its brand positioning, its understanding of women’s needs for natural, qualitative and affordable cosmetics, has allowed the company to enjoy a fast commercial success in France.

Clairjoie has over 160 product references for resale and for professional use available in more than 600 beauty salons and spas in France.

The company’s products are an invitation to travel all around the world with its skin care from Orient, Polynesia, Africa, Asia…

What we do
Products for resale
Natural and organic cosmetics developed, manufactured and sold BtoB or BtoC.

Bulk size
Products developed for professionals (spas and beauty salons).

Customer references
Clairjoie products are available in the French franchisors Nozibe (n°2 perfumeries chains in France), Douglas (n°4) and Passion Beauté (n°5) as well as in over 440 independent beauty salons, perfumeries and spas across France.

Clairjoie also deals with various beauty salons in the Lesser Antilles, Réunion Island and New Caledonia.

Succeed with us
- Clairjoie is very flexible: complete control over the development and production process.
- Regular new product launch
- Certified by Ecocert, all of the products are of natural origin or issued from organic farming. The company uses environmentally friendly ingredients and packaging.
- Clairjoie cosmetics do not contain parabens, phenoxyethanol, artificial perfumes or dyes.
- None of the products have been tested on animals.

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About us
Les Thermes Marins de Saint-Malo finds its inspiration in the beautiful surrounding of Saint-Malo, which is filled with history and marked by the expertise of technical treatments and the benefits of the marine environment.

Les Thermes Marins de Saint-Malo has developed a cosmetics line for retail and professionals, which incorporates scientific research, nature, tradition, know-how and modern technology.

Succeed with us
• Les Thermes Marins de Saint-Malo is a brand focused on know-how, performance and efficiency, with 25 years experience in marine treatments (1st centre in France)
• High quality standard (training, treatment)
• Selective distribution
• Luxury products at an affordable price
• Dynamic sales and marketing approach

What we do
Global anti-ageing
The Global Anti-Ageing line is composed of 4 exceptional «premium» products with global anti-ageing virtues. These 4 products contain an innovative and exclusive encapsulated oyster spat extract which has proven effectiveness in slowing down skin ageing.

Facial & body
The Face & Body line is composed of 27 products, with a balanced concentration of marine and plant active ingredients which meet the needs of all skin types.

Around 20 treatments available: Global Anti-Ageing, Facial and Body

Customer references
Les Thermes Marins de Saint-Malo partners include Le Meurice, Le Bristol, Aquatonic® spa, Intercontinental (Crowne plaza), Radisson, Apana, Hyatt, Viceroy...

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About us
Specialised in dermocosmetics, our company offers a range of products based on the thermal water of Evaux-Les-Bains in the Creuse department. Well known for its high content in Lithium, Silicium and Manganese, it combines intense healing properties and anti-inflammatory effects. After a successful debut in oncology institutes throughout the world, Evaux Laboratoires now offer products for a wide range of pathologies linked with ungual, skin, hair and mucocitis care.

Succeed with us
The unique healing action of the thermal water of Evaux-Les-Bains, already demonstrated by the Romans 2000 years ago, is applied today to support care in cancer treatment and other pathologies for the nail, skin, hair and mouth.

What we do
Evnail
Evnail is a hydrating nail solution which regenerates nails of hands and feet. Evnail® goes clear on the nail and surrounding skin and helps restore the nail to its natural state. (12ml)

Evoskin
Evoskin is a gel cream (125ml) which moisturises and provides a unique solution for skin side-effects (cracks, dryness, burning, hand and foot syndrome).

Evocapil
Evocapil shampoo (150ml) hydrates hair follicles and soothes the scalp, enhances regrowth with its well-balanced, itch free and deeply invigorating formula containing natural occurring minerals.

Evomucy
Evomucy spray (50ml) instantly relieves and refreshes the mouth thanks to the self-adjusting properties of the naturally occurring minerals. Mucocitis are eliminated in less than a week.

Evolip
Evolip labial cream (15ml) is ideal for the care of dry, cracked, sensitised and otherwise irritated lips.

Evodonto
Evodonto toothpaste is ideal for sensitive and irritated gums. (100ml)

Customer references
Evaux Laboratoires products are sold to cancer centers and pharmacies across France and are distributed in 10 foreign countries.

Key figures
- Annual turnover: € 1.2M
- Export turnover: € 600 000
- Number of employees: 12
- Type of activity: Dermocosmetics
- Export areas: 10 countries
- Setting up date: 2001

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About us
Based in Lyon and launched in 2011, exozen is a French organic and ecological dermocosmetics brand designed to PREVENT, PROTECT and CORRECT physiological disorders for men and women seeking harmony with Mother Nature.

After several years of R&D, exozen laboratory has developed a skin care line highly concentrated in active ingredients (85%) and ingredients from organic farming (60 to 95%) which restore the natural balance of every skin type and skin conditions (acne, rosacea, dehydratation, skin sensitivity, anti-aging...). exozen’s n°1 commitment is to provide skin care products that are both respectful to mankind and the planet, and are efficient and innovative.

What we do
Moisturising anti-aging Mimosa: The active and innovative 100% vegetal formula made with mimosa wax, jojoba, sunflower and seaweed nourishes and preserves the skin.

Inca Inchi oil: Formulated with Inca Inchi oil, hyaluronic acid and marine seaweed, it provides hydration, softness and protection against tightness, rashes and burning sensations.

Acai Pulp: Made from acai pulp, hyaluronic acid and beech bud extracts, this anti-oxidant product is non-greasy, penetrates easily, and leaves the skin healthy, hydrated and firm.

Serums
Optimal serum with fig extract: Formulated with fig, acerola, seaweed and hyaluronic acid extracts, this anti-ageing serum regulates sebum production, stimulates and repairs cellular metabolism and prevents wrinkles.

Shooting serum with water: This well-being elixir is formulated with gorse-bush water, ginkgo biloba, hyaluronic acid and a mix of seaweeds releasing natural endorphins.

Matifying serum with papaya extract: This active hydrating, purifying and anti-age concentrate, formulated with papaya, hyaluronic acid and seaweed extracts, cleanses the skin without drying it.

Eye contour
Anti-aging, anti-puffiness, anti-wrinkles. This active 3-in-1 formula made from menthol, guarana and hyaluronic acid extracts provides triple action: decongests eye pockets, smooths out wrinkles and fills fine lines.

Cleansing gel
Its anti-bacterial formula with aloe vera, propolis and sweet almond protein extracts, gently removes all impurities and excess sebum.

Key figures
Annual turnover: € 200 000
Export turnover: € 15 000
Number of employees: 1 + 4 sales
Type of activity: Organic cosmetics
Export areas: Russia, Italy, UK, Africa...
Setting up date: 2011

Succeed with us

• Quality: Over 98% of natural ingredients and 60%-95% of ingredients from organic farming.
• Effectiveness: Products are tested on human volunteers in laboratories to ensure both safety and tolerance. They are not tested on animals.
• Sensoriality: Subtle scents developed by the best perfume makers of Grasse and new-generation. Organic textures that are richer and more fluid.
• Respect: Products that are safe for the skin as well as the environment, made from natural, renewable and original resources. Local sourcing of raw materials or those promoting Fair Trade.
• Originality: Colourful, ergonomic and recyclable packaging that steers clear of Organic stereotypes: Stylish and offbeat communication tone.
• Simplicity: Consumers are provided with transparent and clear information. Optimal quality/price ratio.

What we do

Moisturising anti-aging
Mimosa: The active and innovative 100% vegetal formula made with mimosa wax, jojoba, sunflower and seaweed nourishes and preserves the skin.

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Cleansing gel
Its anti-bacterial formula with aloe vera, propolis and sweet almond protein extracts, gently removes all impurities and excess sebum.

Customer references
In France, exozen products are distributed in drug stores, health stores and beauty centers.
On export markets, exozen partners include distributor/splitter to drug stores, health stores and beauty centers.

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About us
The alchemy of nature does not need the chemistry of man, this is the Gamarde mindset! Dedicated to beauty, the company’s products ally science with nature.

Based on the innovative combination of Gamarde-les-Bains thermal water, its dermatological properties, organic Argan oil and its precious virtues, Gamarde ranges bring to the most delicate skin the comfort they deserve. Its products, free from ingredients issued from pure chemistry, are perfectly suited to the most sensitive and reactive skins.

Succeed with us
• A strong positioning, customer orientated.
• A strong commitment to its values: customer respect, safety, contentment and effectiveness.
• A complete dermatological range, a real alternative to the usual competitors.

What we do
Gamarde
Over 85 products covering all segments of the dermocosmetic market: hygiene, hydration, acne, anti-aging, body care, slimming, sun care, pediatric...

Phyt's organic make-up
Organic and mineral make-up line (compact & liquid foundations, eye shadows, lipsticks, glosses, eye liners, mascaras... Display available for retail.

Private label
Any project can be developed and manufactured, be it natural or organic certified. References: Marionnaud.

Customer references
Gamarde has different partners on various markets:
In France, the products are distributed in pharmacies and health shops. By focusing on the biggest pharmacies, the company has achieved a steady development, thanks to its beauty advisor policy.
On the international market, the products are distributed in department stores or high end outlets (especially in Asia), or through the pharmacy and prescription channel.

Gamarde

Key figures
Annual turnover: € 12M
Export turnover: 25%
Number of employees: 180
Type of activity: Cosmetics manufacturer & distributor
Export areas: Worldwide
Setting up date: 1993

About us
The alchemy of nature does not need the chemistry of man, this is the Gamarde mindset! Dedicated to beauty, the company’s products ally science with nature.

Based on the innovative combination of Gamarde-les-Bains thermal water, its dermatological properties, organic Argan oil and its precious virtues, Gamarde ranges bring to the most delicate skin the comfort they deserve. Its products, free from ingredients issued from pure chemistry, are perfectly suited to the most sensitive and reactive skins.

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Groupe Batteur

About us
Independent family business for three generations, Groupe Batteur is specialising in the production and distribution of health and beauty products in pharmacies (over 16,000 POS in France), perfumery chains and department stores. The distribution is split into two branches, OTC and cosmetics: 12 OTC and 6 cosmetic brands.

Groupe Batteur is the number 1 in France for ENT health and sterile single dose products. The company has a large baby products range.

Groupe Batteur has 4 factories including soap manufacturing and has strong partnerships in contract manufacturing.

Succeed with us
• 4 fundamental points: safety, effectiveness, seduction and accessibility.
• Direct relationship with the producer.
• Cosmetics Made in France.
• Natural formulations.
• Ethos.
• Strong experience at international level.

What we do
Cosmetics products
6 brands focusing each on a specific active ingredient (Seaweeds, Argan oil, Tahit’Monoï…), including face and body care for all skin types, sun care, bath products. Targeting all segments from first price to high end. (Algotherm, Naturelle d’Argan, Hen Pia, Laino, Marseilles Traditional Soaps…).

OTC products
12 OTC brands, medical devices covering ENT hygiene, auricular spray, oral care, lice treatments, mosquitoes repellents, baby accessories, baby sunglasses, organic aromatherapy.

Contract manufacturing
For both cosmetic and OTC products as well as for bar and liquid soaps.

Customer references
Products are sold in over 80 countries worldwide.
Cooperation with major pharmaceutical chains (Sunstore CH, Superpharm(PL), Doc Morris (DE), Whole foods (US), as well as perfumery chains or department stores (Sephora FR, Noche FR, Galleries Lafayette FR, Printemps FR, Planet Parfum (BL), Harvey Nichols (UK), Debenhams (UK)…).

Contract manufacturing for GSK, Sanofi, Neutrogena, Boots, The Ocean, Nuxe, Moroccan Oil…

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Groupe JLF

About us
Groupe JLF, the uncontested French leader in foot hygiene and comfort, has launched its latest brand: Lady's Secret. Lady's Secret was created to bring new solutions for the relief of the foot pain to fashion-conscious and active women looking for sexy and glamorous products, which allow them to wear high heels.

Succeed with us
Lady's Secret looks very feminine and glamorous which makes its competitors with a medical positioning, less attractive.

Since 2000s the company’s R&D department has been working on product materials and design to replace gel Silicon with a more appropriate alternative for Ladies: Lady’s Secret.

What we do
Lady’s Secret
www.lady-secret.fr

The Lady’s secret range has been launched in 2009 and is currently distributed in drug stores, department stores, beauty shops and pharmacies in Spain, Portugal, Holland, Belgium and in the USA.

Makalu
www.makalu-socks.com

Technical socks for skiing.

JLF Pro
www.jlf-pro.com

JLF Pro was the first brand of the group. It offers a range of insoles and socks for professional needs of car body workers, building workers, maintenance people etc. Its R&D department develops specific products for Thales, EADS, Peugeot, ArcelorMittal etc...

Customer references
Groupe JLF partners include drug stores, pharmacies, department stores as well as beauty shops (Duane Reade, Parashop, Monoprix, Marionnaud, Printemps...)

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Dr. Reiner Janka

About us
Laboratoire Dr. R. Janka is specialised in corrective cosmetics, in all cutaneous imbalances that are not medical: blackheads, red patches, acne, dryings, spots, sensitive skin, wrinkles, broken vein, miliar... The company developed a very complete range which responds to various skin balance problems. Dr. R. Janka’s goes beyond cosmetic borders and is qualified by the new term “Kératotherapeute”, which is a mix between a beautician and a dermatologist.

What we do
Dr. Reiner Janka
The line of corrective cosmetics includes, skin care ranges for:
- moisturising,
- nourishing and regenerating, balancing,
- adding,
- exfoliating,
- treating,
- to take care,
- and stimulating.

Succeed with us
The brand drew the secret of its unique formula from family know how: 5 generations of apothecaries, pharmacists, doctors and biochemists (since 1684). The products created by Dr. R. Janka, allows the company to position itself on the corrective cosmetic market. Combined, the line of products creates a customised and adapted skin care.

Dr. R. Janka offers production (full control of production in its 600m² plant currently using 30% of its production capacity), service (the company created a continuous training programme validated by the University of Perpignan, enabling all trainees to become skin specialists as "Kératotherapeute") and competences (5 generations of family know how).

Customer references
List of customers in France available on request. The company also deals with a private hospital for aesthetic medicine in Switzerland.

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About us
Laboratoires Biocos offer a range of sun care, organic sunscreens and organic and natural beauty care products that are effective, pleasant to use, natural and affordable, because nowadays consumers are no longer content with compromise.

Succeed with us
• Specialised in mass market distribution
• Brand leader in organic and natural cosmetics in Europe
• Products made in France
• Very affordable
• ISO 9001
• GMPC cosmetics certification

What we do
Sun care
Laboratoires Biocos, specialised in sun care products, have developed an organic range, certified by ECOCERT, as well as conventional sun care products for the mass market.

Hair care
Lovea has a wide range of organic certified and natural hair care products for the mass market (shampoos, conditioners, hair masks, hair gels...).

Body care
The Lovea wide range of organic certified and natural body care products is destined for the mass market (body scrubs, body lotions, hand creams, body oils, shower gels...).

Customer references
Laboratoires Biocos distribute its Lovea range in all major mass market players in over 45 countries (Carrefour, Intermarché, Auchan, Intermarché, Casino, Giant, Wholefoods, Tesco, D.I., Delhaize, OEM...).

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About us
Through its 30 years of experience in organic and ecological cosmetic formulation, Laboratoire Gravier has built up a wide range of organic cosmetic products, which are manufactured free of parabens, silicon, PEG, phthalates, colouring or common synthetic preservatives, to meet everyone's demands for body hygiene and facial care on a daily basis. Through its ranges Laboratoire Gravier has several body hygiene and facial care solutions for the needs of every type of skin and hair, using varieties of active ingredients from plants and other organic extracts.

Succeed with us

- 40 years of experience in manufacturing organic products in France.
- Laboratoire Gravier was the pioneer in France and all its products are certified by Ecological associations (Eco-Cert, Cosmebio, Nature & Progrès).

What we do

Cosmo naturel
Toiletries and cosmetic products (shampoos, baths/gels, soaps, toothpastes, lotions, skincares, Donkey milk products, etc...)

Dermatherm
Dermatological brand of cosmetic products with a unique process (U.H.T.) – Preservative, alcohol and fragrance…free.

Rêve de Provence
Toiletries products with scents of “Provence”.

Customer references
In France the products are sold in health stores (about 2000 retailers) and in pharmacies (mostly for the Dermatherm range).
In Europe and Asia, Laboratoire Gravier work with exclusive distributors and importers.

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www.labogravier.com
www.dermatherm.fr
www.reve-de-provence.com
About us
Since 1982, Laboratoires SFB have devoted themselves to the creation and production of food supplements carefully selected for their nutritional value and efficiency. This has enabled SFB to offer innovative products which combine the age-old beneficial properties of plants with the most up-to-date scientific discoveries.

What we do
Activated charcoal range
Laboratoires SFB have been the main manufacturer of activated charcoal products for the last 30 years, available under various forms: powder, granules, tablets, capsules, liquid form.

Living foods/Superfoods
Discover the power of living foods with sprouted products (barley, alfalfa, spelt and wheatgrass) together with an amazing process for linseed (3 patents).
Discover the power of Superfruits (Goji, Mulberries, Cranberries...)

Nutritherapy
Highly concentrated food supplements: Cellu’regul, Gastro’regul, Desmodium, Activated Silicon.

Customer references
In France, Laboratoires SFB work with specialised stores as well as major high end supermarket chains such as Monoprix. Laboratoires SFB are currently developing their network on the Russian and Moroccan markets.

Key figures
Annual turnover: € 1.5M
Export turnover: 10%
Number of employees: 7
Type of activity: Manufacturer of food supplements
Export areas: Belgium, Switzerland, Russia (in process)
Setting up date: -

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About us
At Teane, pregnancy is seen as an exceptional and natural stage in the life of a woman. To meet the new twofold demand for natural, effective beauty products, Laboratoires Teane have created 100%mum: the first organic body care range to be exclusively devoted to maternity with proven results.

At Teane, every discovery is patented! The company only uses natural active ingredients with proven efficacy through scientific tests. Its organic products target maximum effectiveness combined with high skin tolerance.

Succeed with us
• 100%mum is a complete range of premium organic cosmetics for all women that are looking for natural and effective beauty solutions during pregnancy.
• Teane’s products allow pharmacies and drugstores to differentiate themselves with this innovative and unique range that fulfills with the new customer’s expectations.

What we do
1st care cream – Stretch marks
The early pregnancy skin care for all skin types. Formulated with the company’s exceptional and patented Cassia alata extract, this cream helps prevent and reduce early onset stretch marks and provides the skin with optimum hydration during pregnancy.

SOS balm – Stretch marks
SOS balm intensely nourishes the skin. It repairs and reduces set stretch marks. Working in synergy with Centella Asiatica, the Cassia alata extract repairs and minimises stretch marks which have already appeared.

Luxurious oil - Soothing
The ritual of massages for an intensive organic care moment of sheer pleasure. This complex of 6 vegetables oils improves cutaneous elasticity, relieves sensations of tightness and nourishes the skin.

Refreshing milk – Firming
The express and effective organic solution for busy mums. This non-greasy firming lotion which penetrates fast, helps skin regain firmness and tone after a pregnancy. Suitable for breastfeeding women.

Customer references
Laboratoires Teane’s product ranges are available in over 1,400 pharmacies in France and distributed in the premium Parisian shops, “mademoisellebio”.

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La Savonnerie du Pilon du Roy

About us
La Savonnerie du Pilon du Roy is based near Aix-en-Provence in a small village which traditionally produced essential oils from lavender.

Historically, the factory made traditional soaps using the raw materials from its fields in Provence (olive oil, lavender, verbena essential oils...).

Today, the company uses its strong expertise to develop natural and ecological products, targeting well-being at the highest level with materials coming from all over the Mediterranean sea.

Succeed with us
La Savonnerie du Pilon du Roy manufactures quality products at the right price.

Customer references
La Savonnerie du Pilon du Roy has currently no distributor in Ireland.

The company works with independent pharmacies and homeware boutiques in France including Alinéa (20 shops of 5000 m²), Hemisphere Sud, Cabesto...

What we do
Marseille soaps, soaps in bar format and handwashes
Soaps cooked in the cauldron, only with vegetable oils, containing no artificial coloring, fragrances nor conservatives.
Varieties of olive oils: fragrance free or scented olive oil (lavender oil, shea butter, verbena, argan, orange).
Available in bar soap of 4.37 Oz, in individual boxes. The hand wash dispensers are ½ liter or 1L refill.

Argan oil products
This precious oil is used for its skin anti-aging properties but also for hair and nails.
Available in pure format in sprays, dry oils, body lotions, scrubs, massage oils, shower gels, shampoos...

Aleppo soap from Syria
Made with olive and laurel oil, Aleppo soap from Syria is a natural soap for sensitive skin. It is available in bars or liquid soaps.

Donkey female milk
This range of products made from donkey female milk moisturises very dry and sensitive skin. It is available in body lotions, soaps and shampoos.

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Léa Nature

About us
The company’s first natural cosmetics without paraben were launched in 1996. Since 2004, Léa Nature develops and manufactures organic certified cosmetics.

Succeed with us
Léa Nature is the leader on the French organic cosmetics mass market with 25% of market share. The company’s products are present on major Asian markets (Japan, Korea and China). It disposes of a state of the Art R&D department and its own manufacturing site in France.

What we do
Lift’Argan
A full range of anti-aging skincare products enriched with argan oil. Highly indulgent textures.

Eau Thermale Jonzac
Mineral skincare line based on thermal spring water and suitable for all skin types.

So Bio’Etc
A pleasurable line of ethical organic certified beauty products covering cosmetics, make-up and personal care.

Customer references
All major supermarket chains in France (i.e.: Carrefour) as well as the para-pharmacies distribution network. In Asia, Léa Nature works with major department stores.

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Key figures
Annual turnover:
€ 120M
Export turnover:
€ 2.5M
Number of employees:
600
Type of activity:
Manufacturing and distribution
Export areas:
Asia, Europe
Setting up date:
1993

What we do
Lift’Argan
A full range of anti-aging skincare products enriched with argan oil. Highly indulgent textures.

Eau Thermale Jonzac
Mineral skincare line based on thermal spring water and suitable for all skin types.

So Bio’Etc
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NAFHA

About us
NAFHA is a French organic cosmetics brand, which combines efficiency, technicality and enjoyment. Three essential criteria that guide each of the company’s creations.
NAFHA strives to offer the best to women who require high quality care, but who also want to commit themselves in a sincere ethical and environmental approach.

What we do
Moisturising day cream
A unique cocktail of ingredients which moisturise, regenerate the skin and control shine. This fresh emulsion eclipes feelings of discomfort and tightness of the most fragile skins.

Soften your skin with NAFHA’s
This concentrate of vitality and softness draws its incredible efficiency from the extracts it contains to provide a real “Boost smoothing effect” to the face.

Smoothing care, eye and lip contour
A complex formula with a sophisticated combination of targeted ingredients: lipidyl, hibiscus, cleansing, redensifying, softening, regenerating, moisturising, soothing.

Soft facial scrub
Ghassoul combined with argan oil, aloe vera and shea butter provides a triple action: cleansing, purifying and moisturising. It leaves a smooth, soft skin and a radiant skin tone.

Face mask
The combination of natural polysaccharide and acacia gum provides an express tightening effect, green algae extract diminishes vascular imperfections and fades dark circles; and prickly pear pad extract effectively protects the skin from dehydration and irritation.

Moisturising day cream
A subtle blend of 4 precious oils with complementary virtues: hemp seed oil, argan oil, babassu oil and raspberry seed oil. This association reveals a moisturising, firming, toning and soothing complex. The skin is nourished, cleansed, relaxed and soothed by this treasure of natural ingredients.

Cleansing milk
This sensational milk removes makeup, cleanses, moisturises, tones and softens the skin. This 1 in 1 action that gives skin a thorough cleaning and brings all the benefits of a skin treatment.

Cosmetic argan oil
With its very high content of unsaturated fatty acids, vitamins A and E, NAFHA argan oil is used to moisturise, nourish and revitalise skin color and its delicate fragrance.

Prickly pear seed oil
Rare and precious, NAFHA prickly pear seed oil has an exceptionally high content of polyunsaturated fatty acids, sterols and vitamin E. It moisturises, repairs fragile skin and fights signs of ageing.

Succed us with
• Authentic beauty: NAFHA draws on the secrets of Eastern women and enhances those secrets, through modern, sophisticated formulas that combine rare, precious and effective active ingredients (prickly pear seed oil, argan oil, ghassoul clay.)
• Uncompromising beauty: NAFHA’s organic certified products offer highly refined sensory qualities equivalent to those of standard cosmetic products: subtle fragrances, smooth textures, non-greasy formulas, and so on.
• Affordable high-end beauty: NAFHA’s products are based on original, sophisticated, high-tech formulas with organic concentrations, which are significantly higher than the minimum requirements. All these at affordable prices allow the pleasure of beauty to be shared.
• Sustainable beauty: NAFHA selects raw materials that preserve biodiversity. Products are packaged using recyclable material and are free of unnecessary packaging. The packaging material is made in the EU so as to minimise NAFHA’s carbon footprint.
• Fair and supportive beauty: NAFHA financially supports various programmes offering aid to struggling rural Moroccan populations (literacy, irrigation, technical training, and more). NAFHA has also established co-development partnerships with its producers.

Customer references
NAFHA products are distributed throughout France in health stores, beauty salons and pharmacies. In Canada and Belgium the company’s products are distributed through an exclusive distributor in health stores, beauty salons, pharmacies and spas. In Italy, NAFHA is represented by an area agent and its products are available in health stores and chemists.

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About us
Sothys is a family and independent company leader on the professional cosmetics market. Sothys has been the privileged partner of beauty institutes and spas for over 60 years, with its prestigious, innovative and qualitative products.
Sothys mixes harmony with nature through its gardens, restaurant and boutique, les Jardins Sothys, in Auriac in France.

Succeed with us
• Partnership: a fundamental commitment to our partners worldwide with a close relationship with beauticians.
• Expertise: highly sophisticated treatment procedures supported by high-performance home skin care.
• Innovation: effectiveness, safety, nature and pleasure.
• International partnership: historical presence in the most prestigious spas, hotels spas and beauty institutes worldwide.
• Sothys products, with a complete care range (face care, body care, prestige care, make-up, sun care, men’s care) in professional and in retail formats, comply with the most stringent international regulations, contain minimum preservatives in their formulas for maximum tolerance and safety, are developed in a controlled atmosphere and in compliance with GMPs, OHSAS 18001 and ISO 9001 and offer total traceability.

What we do
Sothys exclusive intensive treatments
Highly sophisticated procedures performed by beauticians with exclusive formulas for targeted effectiveness from the very first session.

Collagène hyaluronique
A customised anti-ageing programme adapted to the skin’s real age which is ascertained through the professional diagnosis of a beautician who then determines a customer’s grades of ageing.

Hydravance
A tailored solution through treatment and home cares, with an incomparable moisturising power (immediate and long lasting effects).

Customer references
Sothys products are distributed across 115 countries and 15 000 spas (among which Six Senses Spa at Hotel Westin in Paris and Cipriani Hotel in Venice) and beauty institutes worldwide.
Sothys also has flagship stores in Paris and New York.

Key figures
Annual turnover: € 60M
Export turnover: € 20M
Number of employees: 565
Type of activity: Professional cosmetics
Export areas: Across 115 countries...
Setting up date: 1966

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About us
Stiplastics is a French company specialised in pharmaceutical packaging. One of its main divisions of products is its full range of pill dispensers: Pilbox. Designed to help people keep track of their treatment and medication intake, Pilbox has been the leading manufacturer of pill boxes on the European market for over 20 years. The company's pill dispensers are distributed in more than 15 countries.

Pilbox credo: it is not because you're sick that you have to have an ugly pill dispenser!

What we do
Pilbox
More than 15 products to help each patient organise his/her treatment in a more efficient way.

Dosage range
Dosing devices, dedicated to the pharmaceutical industry: cups, spoons, scoops, droppers, nozzles, pipettes, containers, caps...

On-measure products
From the customer’s idea to the manufacturing of the end product, Stiplastics R&D team is ready to go! Transportation boxes, nasal aspirator, blister cases...

Customer references
Stiplastics products are distributed in France (Cooper), United Kingdom (ES&F), Spain (Eurolab), Portugal (R&S), Switzerland (Uhlmann Eynaud), Belgium (Omega Pharma), Luxembourg (Hauff Ferens), Germany (OTC Vertrieb Pharma), England (Trinity), Brazil (Unipac), Austria (Pharma), Canada (Thermor Inc.), Japan (P144), Israel (Isag)...
About us
Viviane Lab was created in 2005 by the Pharmacist Doctor, Dr Christophe Arnéodo, in Southern Brittany, France. Through its expertise, the company creates, develops, manufactures and markets dietary supplements in various pharmaceutical forms including the patented "TeaPlus" organic herbal teas.

It is a novel process which coats the tea leaves with plant extracts. This makes it possible to combine the flavour of tea with the renowned benefits of active substances derived from medicinal plant extracts. Each tea bag contains up to 800mg of active ingredients, the equivalent of 2 to 3 tablets or capsules.

Vivian Lab presents two brands: Déa (for pharmacies) and Mystère d’Armel (for spas and beauty centers).

Succeed with us
- Viviane Lab was awarded organic certification in 2010.
- "Expertise TeaPlus" is a unique dietary supplement with no equivalent on the market.
- It is an enjoyable alternative to tablets and capsules, associating health and pleasure.
- The new dosage form allows a higher concentration of active ingredients per dose, higher than any food supplement or other herbal teas.
- A higher efficiency and bioavailability compared to any food supplement or infusion.

What we do
Déa
Déa, "Goddess" in Latin, is a new generation of dietary supplements for pharmacies and drugstores.

Tonus’Déa, Bel’Déa, Sun’Déa, Lign’Déa... are a hymn to beauty, health and wellbeing.

Mystère d’Armel
Mystère d’Armel’s dietary supplements, named after a region in the heart of Brittany, are targeted at spas and beauty centres.

Three major ranges:
- Organic beauty (Spearmint, jasmine, peach/vanilla flavour),
- Organic wellbeing (Verbena flavour),
- Natural wellbeing (Peach/lemon flavour).

Customer references
Vivian Lab products are distributed in pharmacies, drugstores, spas, beauty centers...

Key figures
- Annual turnover: € 500 000
- Export turnover: 10%
- Number of employees: 4
- Type of activity: Manufacturer of dietary supplements
- Export areas: Taiwan, Hong Kong, Greece, Italy...
- Setting up date: 2005

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About us
Yslab is a marine biotechnology company located in Brittany, on the West coast of France. The company was born from the conviction that the ocean could be a source of natural products for hygiene and well-being for the whole family. Yslab develops and manufactures products which take care of the traditional 5 senses: hearing, smell, taste, touch, sight as well as a sixth one: mobility. Yslab believes in a global approach of the person, and for this reason, our innovative society develops medical devices, food supplements and cosmetics.

What we do
Children’s range
Formulated with marine ingredients, Yslab offers a complete range (certified natural and organic) for children’s hygiene and health care (bath foams, moisturising milks, enhanced moisturising creams, repairing gels...)

Women’s range
Created with marine ingredients, Yslab carries a complete natural cosmetics range for women (day creams, night creams, masks, facial serums, eye serums...)

Health care products
Yslab has a range of food supplements targeting different issues (zen, tonus, eye care products)

Customer references
Yslab partners to name a few are Shering Plough (Canada), Shering Brands (USA), Janssen Cilag (Venezuela, Mexico, Brasil), Hampton brands (England), Ethy’ch (France), Honus Pharma (France), Pharnamed (Russia), Pharmatinder (New Zealand), DM Pharma (Australia), ...

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Succeed with us
Yslab is a small dynamic and innovative organisation. It brings new products for an original lifestyle. Yslab is specialised in marine biotechnology and provides competitive assets to its partners. Yslab is able to adapt products to clients private labelling or to offer a tailor made range.

Key figures
Annual turnover: € 6M
Export turnover: € 1.5M
Number of employees: 10
Type of activity: Conception & realisation of health care products
Export areas: Europe, America, Asia, Africa
Setting up date: 2000
What’s missing in your portfolio?